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Press release

La Française attracted inflows of more the €3 billion during the first quarter of 2017

La Française generated inflows of €3.1 billion in the first quarter of 2017 from its wide range of investor segments. Group inflows thus climbed an impressive +6%, increasing from almost €60 billion at 31 December 2016 to €63.7 billion at 31 March 2017, with international investors accounting for more than 14%.

Inflows since the beginning of the year have been driven by strong interest in the Group's flagship areas of expertise, which cover:

- long-term investments in securities, including multi-strategy fixed income investments,
- real estate which remains a highly sought after asset class in the current economic environment,
- continued appetite for La Française Investment Solutions funds,
- and money market investment solutions.

The contribution to this result, of each of the group's poles of activity and of all customer segments, highlights and confirms, once more, the relevance of La Française's business model.

La Française maintains its strong growth thanks to an activity that has exceeded its objectives and a positive market effect.

About La Française

For forty years, La Française has been developing core competencies in third party asset management.

La Française has a multi-affiliate business model organized around four core activities: securities, real estate, investment solutions and direct financing. The group caters to institutional and private clients throughout the world.

With 559 professionals and offices in Paris, Frankfurt, Geneva, Greenwich (CT, USA), Hong Kong, London, Luxembourg, Madrid, Milan, Seoul and Singapore, La Française manages over 63* billion euros in assets.

Credit Mutuel Nord Europe ("CMNE"), a banking and insurance group present in Northern France and Belgium with total regulatory capital in excess of €2.8bn as at 31/12/2015, holds 92% of the voting rights of La Française (as at 16/03/2017). La Française's employees and management are also shareholders in the company.



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