

# Investment Profile

## LF Real Estate Partners International

### Where investing together takes on a whole new meaning

#### La Française Group & La Française REM

La Française Group has developed its expertise in managing securities and real estate for almost 40 years. It is supported by a unique shareholder structure that grants the group total independence in the execution of its core business, as one of the big European cooperative banks - Crédit Mutuel Nord Europe - is its majority shareholder.

La Française REM is a leading provider of real estate services and offers a full range of products and services to individual clients and assists French and international institutional investors with their real estate projects and strategies (real estate investment funds, real estate dept, club deals, dedicated fund structuring, funds of funds, real estate mandates, etc.).

As of June 2017, the LF Group manages about EUR 64 bn. in assets, thereof more than EUR 15 bn. in real estate.

#### LF Real Estate Partners International

LF REP International is part of the La Française Group and provides clients complete investment management services for investing in direct and indirect commercial real estate across Europe with current focus on Germany, the Netherlands and Austria.

Based in Frankfurt with offices in London, Paris and Seoul, LF REP International provides tailored commercial real estate investment solutions for French SCPI-structures, separate accounts throughout a broad global network and fund-solutions for commercial real estate.

### Track Record

A selection of our latest transactions

▪ Campus 53		Frankfurt		Core Office		6,730 sqm
▪ 72West		Frankfurt		Core Office		2,750 sqm
▪ Hollandia		Amsterdam		Core Office		9,947 sqm
▪ 2Towers		Berlin		Core Office		18,241 sqm
▪ Königstraße		Stuttgart		High Street Retail		4,727 sqm
▪ M1 Zalando		Berlin		Core Office Development		14,226 sqm
▪ P&C		Lubeck		High Street Retail		6,570 sqm
▪ Sandtorkai		Hamburg		Core Office		3,727 sqm
▪ Porticon		Stuttgart		Core Office		11,183 sqm
▪ E65		Dusseldorf		Core Office		8,695 sqm
▪ Laimer Atrium		Munich		Core Office		14,370 sqm
▪ H&M		Lubeck		High Street Retail		6,005 sqm



**LA FRANÇAISE**

REAL ESTATE PARTNERS INTERNATIONAL

# LF REP International Investment-Matrix

Investment requirements

Vehicle	French SCPI	Separate Accounts	Funds: Euro Core Office 3
<b>Asset Class</b>	Office Retail High-Street Retail Warehouse Hotel	Office Logistics	Office Retail High-Street
<b>Volume</b>	EUR 20 - 80 m.	> EUR 80 m.	EUR 15 - 60 m.
<b>Risk Profile</b>	Core Core +	Core Core +	Core Core +
<b>Tenancy</b>	Multi & single let	Multi & single let	Multi & single let
<b>Built / Refurbished</b>	1995 or newer	no restriction	no restriction
<b>WALT</b>	Single let > 6 years Multi let > 4 years	Single let > 10 years Multi let > 5 years	Highstreet > 3 years Office > 4 years
<b>Office</b>	<b>Germany</b> - top 7 + B-locations <b>The Netherlands</b> - Amsterdam - Utrecht - The Hague <b>Austria</b> - Vienna	<b>Germany</b> - Munich - Hamburg - Berlin - Frankfurt - Dusseldorf - Stuttgart	<b>Germany</b> - top 7 <b>The Netherlands</b> - Amsterdam <b>Belgium</b> - Brussels <b>Luxembourg</b>
<b>Retail</b>	<b>Germany</b> > 50.000 Inhabitants	<b>No Retail</b>	<b>Germany</b> > 150.000 Inhabitants <b>Spain</b> <b>The Netherlands</b> <b>Belgium</b>
<b>Hotel</b>	<b>Germany</b> - top 7 (no management agreements)	<b>No Hotel</b>	<b>No Hotel</b>

## LF Real Estate Partners International

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### Investment Team

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